

**Producer Membership — Annual Dues \$150 (\$125 for first-time members)**

RANCH NAME \_\_\_\_\_  
CONTACT PERSON \_\_\_\_\_  
STREET \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
PHONE (S) \_\_\_\_\_ FAX \_\_\_\_\_ BREED \_\_\_\_\_  
E-MAIL \_\_\_\_\_  
DIRECTIONS TO RANCH \_\_\_\_\_  
RECRUITING MEMBER'S NAME \_\_\_\_\_

*Sandhills Cattle Association's Mission:*  
To promote the cattle and resources of the Sandhills through education, marketing, communications and unique member services.

*SCA Membership:*

- **Producer Member\*** – Annual Dues \$150/year  
**Producer Members Receive**  
List cattle for sale in *Feeder Cattle News*  
List cattle for sale in the annual directory  
Up to 3 subscriptions/membership to each of the following: *Feeder Cattle News*, *Sandhills Cattle News* and *Annual Directory*  
One year's subscription to the List Service including feed available, feed wanted, employees and jobs  
Membership discounts on display advertising rates and registration fees for Association sponsored events

*\*This membership is available to producers raising cattle in the Sandhills of Nebraska and adjacent areas.*

*For more information contact:*  
**Sandhills Cattle Association**  
PO Box 786  
Valentine, NE 69201-0786  
**402-376-2310 or 1-800-658-0551**  
**Fax:** 402-376-2318  
**E-mail:** sca@sandhillscattle.com  
**Web Site:** www.sandhillscattle.com



**PRODUCER  
MEMBERSHIP  
APPLICATION**

The Sandhills Cattle Association is an association of Sandhills area ranchers formed to advertise the quality beef cattle produced in Nebraska's Sandhills. Established in the late 1930's by area ranchers who saw a need to develop a means to assist in the purchase and sale of Sandhills cattle, the Association is an independent, non-profit, non-political organization. Over 450 Sandhills cattlemen and cattlemen, as well as over 250 businesses, make up the organization's membership roll. The Sandhills Cattle Association has a rich history of working with both the buyers and sellers of Sandhills cattle along with providing educational and promotional opportunities for its members.

## Publications

### **Annual Directory**

Listings of cattle for sale by Sandhills Cattle Association Members. The directory is mailed and emailed on July 1 to cattlemen across the country.

### **Sandhills Feeder Cattle News**

Listings of cattle for sale by Sandhills Cattle Association Members...Producer members can advertise cattle for sale in this publication free of charge. The *Sandhills Feeder Cattle News* is published every other week from July – March.

### **Sandhills Cattle News**

Membership newsletter keeps SCA members updated on Association events and activities.

### **Advertising**

Display advertising is available in the *Sandhills Cattle News*. Producer members are entitled to a 15% discount on advertising. Deadline for advertising in the *Sandhills Cattle News* is two weeks prior to mailing. Signature ads are sold in the *Sandhills Feeder Cattle News* on an annual basis. Display advertising is also for sale in the *Annual Directory*.

## Web Site

### **www.sandhillscattle.com**

This is where you will find us on the Internet. You can find listings of cattle for sale, feed/pasture wanted, feed/pasture available, ranch jobs and ranch employees. You can also read about the SCA and its activities, as well as contact us, through e-mail, directly from the site.

#### **SCA MEMBERSHIP WORKS FOR YOU**

*"Please take our job listing down, as we have filled the position! Thank you for posting our request. We had applicants from Texas, Wisconsin, North Dakota, Nebraska, Iowa, Kansas & Wyoming...I am most impressed with the responses to the ad & the number of people who (obviously) look at it. SCA works!"*

SCA Member Kevin Cooksley, Weissert, Nebr.

## Lists

### **Feed & Pasture Wanted, Feed & Pasture Available, Ranch Jobs or Ranch Employees**

We maintain, at the office, listings of feed and pasture, jobs and ranch employees. These lists are available through a producer membership or an affiliate feedyard membership. The lists are available to associate members for a fee of \$35/year and they are available to non-members on a subscription basis for an annual fee of \$65. The lists are updated daily and are made available to assist people working in the region's cattle ranching business.

## Programs

### **Annual Benefit Auction/ Benefit Golf Tournament**

To raise funds for scholarships and educational programs, the Sandhills Cattle Association hosts a Benefit Auction and a Benefit Golf Tournament in conjunction with the annual convention. Donated items are sold in an auction during the convention. The day before convention, an 18-hole scramble golf tournament teams up golfers of all skill levels for a fun day of golf.

### **Wage/Price Surveys**

The Sandhills Cattle Association conducts an annual survey to determine current wages and benefits paid to employees, as well as prices paid for summer pasture, feed, etc. The SCA has long been a clearinghouse of information about the area and its beef industry.

#### **WHY BE A MEMBER OF THE SANDHILLS CATTLE ASSOCIATION?**

*"If I could only belong to one organization, it would be the Sandhills Cattle Association. When you consider the SCA's mission statement of promoting the people and resources of the Sandhills and the non-alignment policy on political issues, this makes for an excellent organization to promote our way of life. When added up, member benefits such as the listing service and the educational programs available make a membership worth far more than it costs."*

SCA Member Rob Brawner, Bullis Creek Ranch, Wood Lake, Nebr.

## Educational Programs

### **Annual Convention**

Sandhills Cattle Association members have hosted an annual convention for 72 years. The convention features an industry trade show as well as speakers and seminars addressing topics pertaining to the cattle and ranching business in the Sandhills of Nebraska. The convention is held the Thursday prior to the three-day Memorial holiday in May.

### **Ranch Tour**

Each year the Association hosts a ranch tour in a different area of the Sandhills. The tour is open to the public and 4-6 ranches are toured in a day. It is an opportunity for others to tour different ranches and see, firsthand, different facilities and management practices. It is also an opportunity for renewing acquaintances and sharing ideas.

### **Scholarships**

For over 20 years, the Sandhills Cattle Association has awarded scholarships to qualified applicants who plan to attend college or vo-tech school. Successful applicants must be sons or daughters of current SCA members. They must complete an application form, write a short essay and finalists are interviewed by the Scholarship Selection Committee. Five \$1,000 scholarships will be awarded this year. In addition, the Association administers the Howard Wright Memorial Scholarship given annually in the amount of \$500. The SCA also pays the registration fees for up to five students to attend the Nebraska Youth Beef Leadership Symposium held each fall at the University of Nebraska-Lincoln.

### **EP&C Contest**

For 30 years members of the Association have placed their cattle in the Educational, Performance and Carcass (EP&C) Contest to not only learn about feeding cattle and obtain carcass data, but to also raise funds for the Association. Through the years, this contest has provided opportunities for producers to tour packing plant facilities, compare feedlot facilities and programs and to learn about technologies such as ultrasound, electronic I.D., etc.